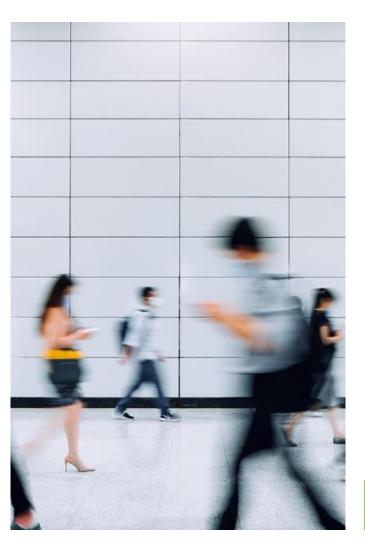
Life Priorities Assessment

Selected findings from Artemis Strategy Group's 2024 MAP Study

July 2024







About this Study

We're excited to share the results of our **Life Priorities Assessment** study with our clients and friends. In it we measure how Americans assess their **financial situation**, **physical health and emotional health**.

Going further than we have in previous MAP* studies, this year we identify how people are faring on their overall **goals**, what they spend their **time and energy** on, what their **primary concerns and challenges** are, and what most contributes to their **happiness**.

Why do we conduct this research? We often touch on these topics in work we do with clients, and we find that conducting our own studies, as we have for past decade, gives us the freedom to explore what motivates people more holistically, providing a fuller context for understanding decision-making.

Please reach out to the Artemis team to learn more (see the last page for contact information).

*MAP is an initiative based on our proprietary primary research to develop insights and practical tools that inspire marketing and communications leaders.



Life Priorities Assessment Study Summary



We All Want Happiness, Health and Wealth

Financial, physical and emotional health are inextricably connected. They are also the key factors occupying Americans' minds and shaping their views of personal well-being. In this new study relationships emerge as being critical to one's well-being and happiness.



Priorities: Family and Friends Are Key to Happiness

The health and well-being of family is the top ranked contributor to happiness, followed by personal relationships. Actions demonstrate this: **engaging in social activity is one of the top 3 activities Americans take to improve their mental health.**



Aligning Time and Energy with Priorities: Financial Factors Play a Crucial Role

Most Americans spend time and energy on their greatest concerns, not because they want to, but because they need to. Improving or maintaining physical health and wellness takes time and energy, but building financial security is a looming force that has a powerful impact on both physical and emotional health. Importantly, a loss of financial control can negatively impact personal relationships.



Life Priorities Assessment Study Summary



How Are We Doing?

Just over half of Americans feel they are meeting or close to meeting their overall personal goals. Americans rate their goals pertaining to family, home, relationships and mental health and well-being the highest. Goals that receive lower ratings: financial security, connection to community, job or career, and physical health.



What Is Getting in the Way?

A majority of Americans faced **financial** and/or **health challenges** in the past year. Financial, physical and mental health are so **interconnected that a challenge in one area often compounds the other two**.



A Holistic Measure of Well-Being New!

There is a considerable range in the way people assess their own health and wealth. We've created a new Mind-Body-Wallet index that classifies Americans into three categories based on key components of well-being. Our goal with this index is to provide insight into some of the underlying issues as well as the cumulative impact and reverberation of financial stress on health and relationships.



Life Priorities Assessment Study Summary



Who Fares Best on Well-Being?

The Mind-Body-Wallet index group doing the best is engaged socially, feeling financially in control, and actively working to maintain their financial, mental and physical health. **Boomers are more likely than younger generations to fare well**.



Who Fares Worst on Well-Being?

The group doing the worst on the Mind-Body-Wallet index is dealing with multiple challenges: financial, physical health, and/or mental health. Relationships are more vulnerable, and they may lack connection to community. **Millennial and Gen X women are much less likely than their male counterparts to be doing well**.



What Drives Better Outcomes?

Social interaction and relationships matter. Community matters. Those with financial insecurity can thrive but they need secure physical and emotional health. Likewise, those with mental and/or physical health challenges can manage better if they have a secure financial situation. For those facing multiple challenges to well-being, community ties are strongly linked to improved outcomes.





Family Well-being and Relationships are Important Components of Individual Happiness and Well-being

The health and well-being of family is the top ranked contributor to happiness, followed by personal relationships



Ranking of Areas Contributing Most To Own Happiness And Well-being

The health and well-being of your family

Your personal relationships

Your financial security

Your personal physical health and wellness

Your personal mental health and well-being

Your home/housing

Your child/children's care and education*

Your job or career

Your connection to community

The top five areas
are all closely related to
financial,
physical and
emotional well-being



Base: Total Respondents (N=2,347)

^{*} Asked of parents only (N=1,324) and re-based to total M8Q5 Which three areas do you think contribute most to your overall happiness and well-being? Rank #1

Six in 10 Americans Do Not Spend Most of Their Time and Energy on the Areas that Contribute Most to Happiness and Well-being

The most energy is spent on maintaining personal physical health and wellness, and personal relationships fall off the top 5

Top R	anked Areas
Contributing Most to Own Happiness and Well-being	Spending Most Time and Energy
The health and well-being of your family	The health and well-being of your family
Your personal relationships	
Your financial security	2 Your financial security
Your personal physical health and wellness	Your personal physical health and wellness
Your personal mental health and well-being	Your personal mental health and well-being
	Your job or career

40% of Americans spend the most time in the area that brings them the most happiness



For the other **60%**, where they spend the most time is **not** in the area contributing most to their happiness



Base: Total Respondents (N=2,347)
M8Q5 Which three areas do you think contribute most to your overall happiness and well-being? Rank #1

M8Q4 Thinking back to how you've spent your time and energy over the past three months, which three areas were you most focused on? Rank #1

Most Time and Energy Is Spent On The Top Areas Of Most Concern

There is a close alignment between how people spend their time and energy and their greatest concern.

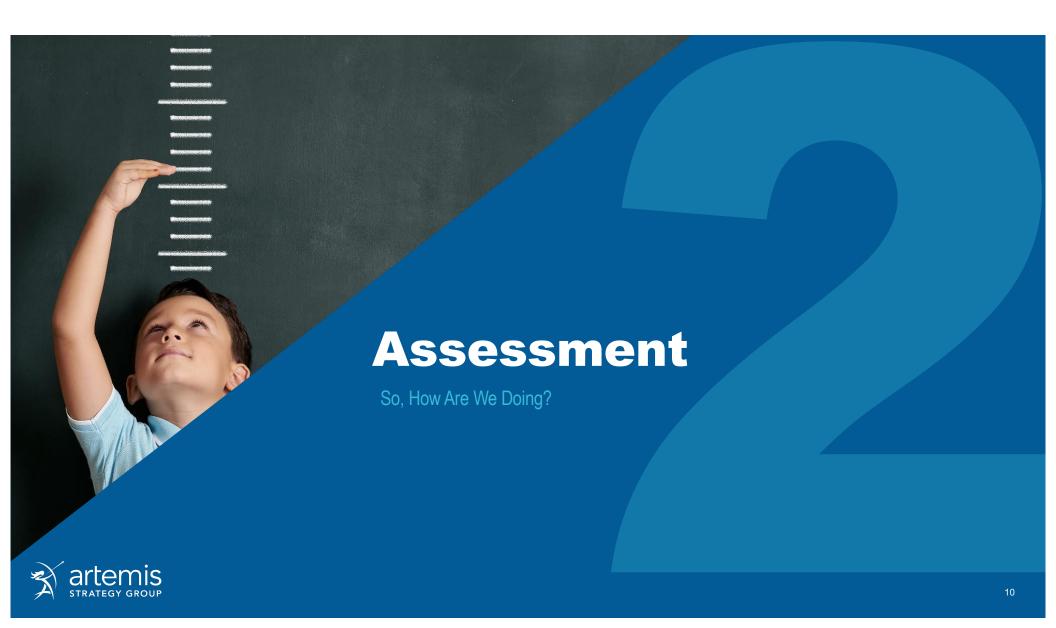
Top Ranked Areas					
Area of Greatest Concern	Spending Most Time and Energy				
Your financial security	Financial Security				
Your personal physical health and wellness	Your personal physical health and wellness				
The health and well-being of your family	The health and well-being of your family				
Your job or career	5 Your job or career				
Your personal mental health and well-being	Your personal mental health and well-being				

57% of Americans spend the most time in the area of greatest concern to them



For the other **43%**, where they spend the most time is **not** in the area they are most concerned about

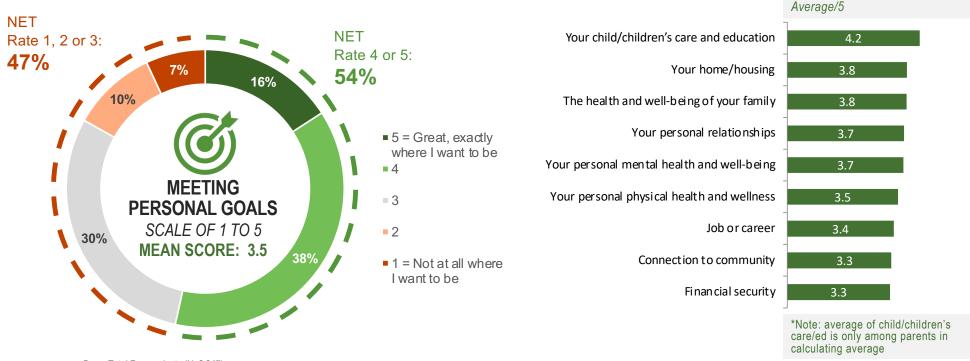




Just Over Half of Americans Feel They are Meeting or Close to Meeting Their Personal Goals

Americans feel they are closest to where they want to be when it comes to goals pertaining to family, home, relationships and mental health and well-being; they are furthest when it comes to financial security, connection to community, job or career, and physical health.

Current Situation*





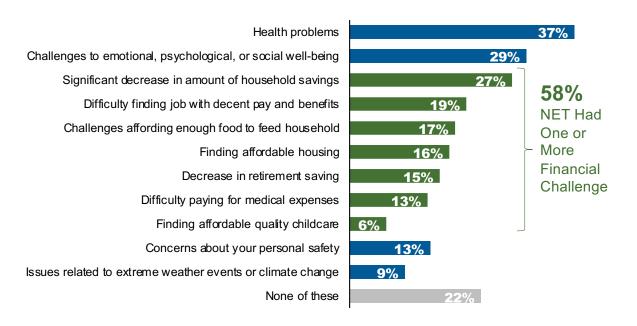


M8Q.2 First, thinking broadly about your life right now, how well do you feel you are doing overall in terms of meeting your personal goals? Using the slider scale below indicate where you feel you are where 5= Great, exactly where I want to be, and 1= Not at all where I want to be. You child/children's care and education is among only those with one or more children (N=1.324)

What's Getting in the Way?

A majority of Americans faced financial and/or health challenges in the past year.

Challenges Faced in the Past Year





The average American faced two of these challenges in the past year

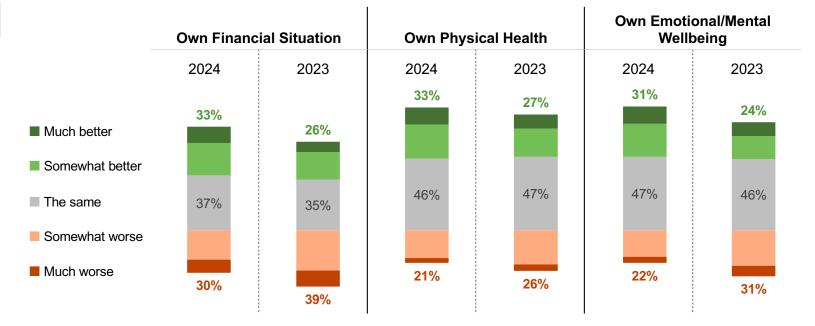
These pose a barrier to attaining one's goals: Americans who aren't where they want to be face twice as many challenges compared to those who are closest to where they want to be



Base: Total Respondents (N=2,347)
M5R12. Which of the following, if any, challenges have you faced in the past year?

Many have Experienced an Improvement in Financial, Physical and Mental Health Year over Year, but Three out of 10 say their Financial Situation is Worse

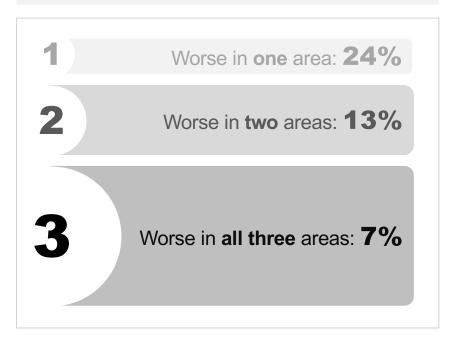
More Americans saw improvement in their lives between 2023 and 2024 than they did in the previous year.

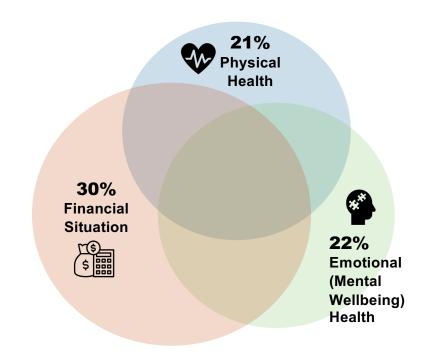




A Quarter have Experienced a Decline in Multiple Areas in the Past Year; Nearly One out of 10 are Feeling Worse in all Three Areas

45% of Americans have done worse **physically**, **financially** or **emotionally** in past year









Why a Holistic Measure of Well-Being Matters

There is more to the picture...

- We know that financial and health challenges play a big role in interfering with reaching life goals. The interplay between these challenges is critical to understand because the spillover amplifies negative impact and has serious consequences for society and public health.
- Our goal was to create a measure of well being that incorporates all three dimensions: Emotional wellbeing, physical health, and financial well-being into a comprehensive composite measure.
- Ultimately, we hope this will:
 - Provide insight into some of the underlying issues as well as the cumulative impact and reverberation of financial stress on health and relationships.
 - Allow us to track this measure over time, exploring the impact of potential policy solutions and other initiatives.



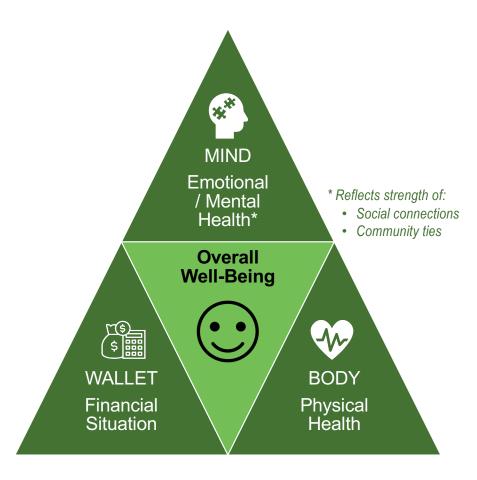
- The important connection between health and wealth is well documented.
- An array of insightful assessments tend to prioritize one aspect over the other:
 - Either financial health
 - Or physical health
- Mental/emotional health
 has received more attention
 in recent years. Young
 people in particular have
 struggled.
- Skyrocketing health costs and financial stress has also received a great deal of attention.



A Holistic Measure of Well-Being

The Mind-Body-Wallet Index

- To develop a holistic indicator of an individual's wellbeing, we examined a broad range of measures covering financial situation, physical health, emotional-mental health, social connection, work/job status, family well-being and community ties.
- We found the combination of health, both emotional/mental (Mind) and physical (Body), and one's financial situation (Wallet) is also strongly related to well-being in other areas, including social connections, family well-being and community connection.
- The Mind-Body-Wallet Composite Index for assessing overall well-being is computed based on self-reported measures of emotional/mental health, physical health, and overall financial situation.





The New Mind-Body-Wallet Index (MBWI) Classifies Americans into Three Categories Based on Key Components of Well-Being

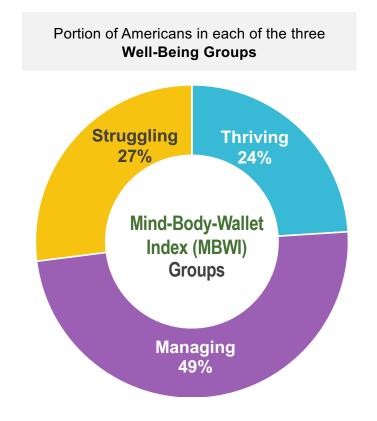
The index is a composite of the three self-assessment measures: Financial Situation, Physical Health and Emotional Health

Based on the **Mind-Body-Wallet Index score** we categorize respondents into a **well-being group**:

1 ← → 15 Lowest Highest score score

- **Struggling:** those who are having a difficult time overall, in two or three of the areas: financial, physical and/or mental health
- Scores: 1-6
- Managing: those who are getting by in some areas but challenged in others, or are moderately challenged in all three areas
- Scores: **7-10**
- Thriving: those with who are doing excellent or very well across all areas



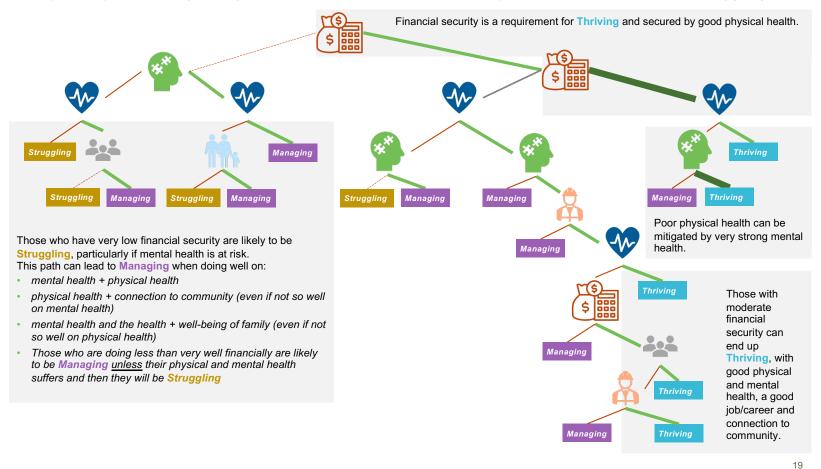




Predicting Mind-Body-Wallet Outcomes

- Financial security is the strongest predictor of MBW outcome; physical and mental health are also critical.
- Connection to community, family well-being, and job and career satisfaction can play an important role when struggling.

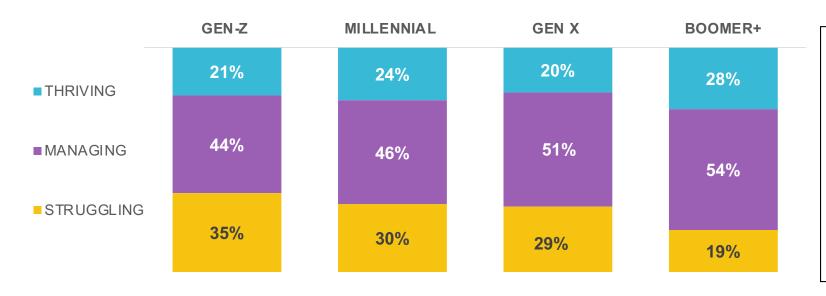






The Oldest Generation Is Most Likely to Be Thriving

While a portion of each generation is struggling and a portion is thriving, the ratio of thriving to struggling flips among boomers.



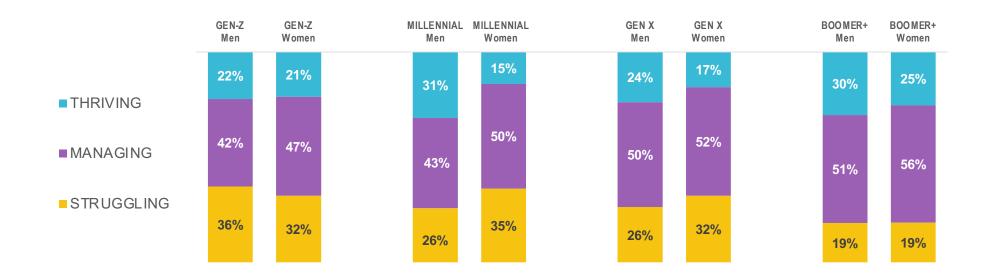
The financial dimension of the index aligns with data from the Federal Reserve:
In 2023 American Baby Boomers owned 52% of the country's wealth despite comprising only 20% of the population.



Millennial and Gen X Women Are Less Likely than Men to Be Thriving *and* Are More Likely to Be Struggling

This finding is consistent with our report from 2023:

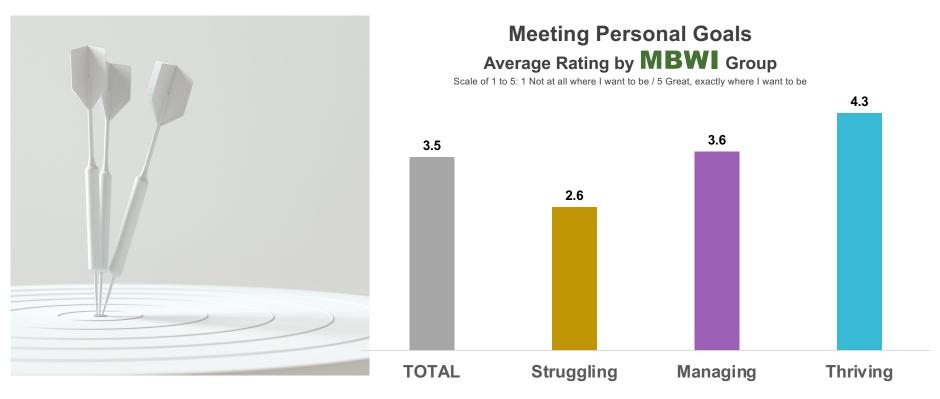
Young American Women Experience Triple Whammy: Financial, Physical and Mental Well-Being Challenges





There is a Strong Correlation between Mind-Body-Wallet Well-Being and a Sense of Goal Attainment

On average, the **Thriving** are most likely to be meeting their personal goals, overall as well as in the individual domains. The **Struggling** aren't doing so well – the largest disparity is on financial security.

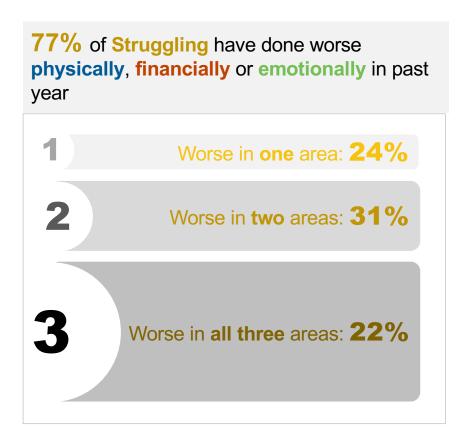


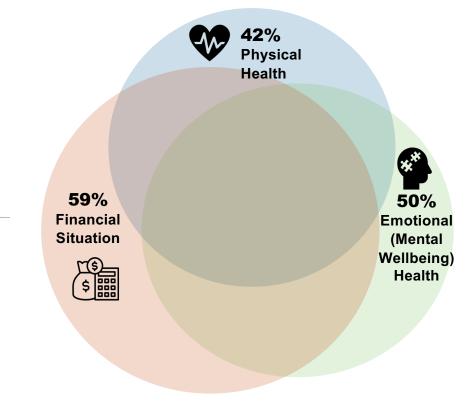


Base: Total respondents (N=2,347)

M8Q.3 Now, still thinking about your own life, how would you describe your current situation right now in each of the following areas? Using the slider scale below indicate where you feel you are where 5= Great, exactly where I want to be, and 1= Not at all where I want to be.

Three in 10 Struggling Experienced a Decline in Two Well-being Areas in the Past Year; Two in 10 Have Done Worse in all Three Areas

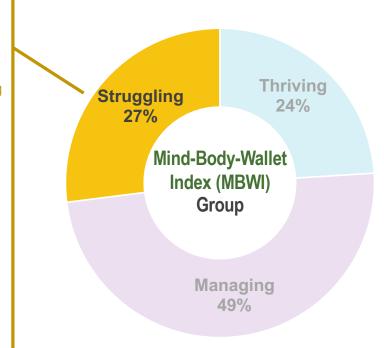






Financial Security is the Biggest Concern for Struggling Followed by Mental and Physical Health

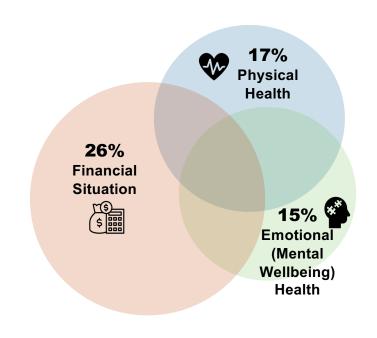
- The Struggling are doing best in the areas of **family health/well-being**, **home and personal relationships**.
- Health and well being of family is the top contributor to happiness followed by financial security and personal relationships.
- **Top three areas for spending time and energy:** financial security, health/well-being of family, mental health/wellness and physical health/wellness (tie).
- Financial security is the biggest concern by far, followed by mental and physical health. Most have faced one or more financial or health challenges in the past year, one in three have had a hard time finding a job with decent pay/benefits, and nearly one in four have difficulty paying health expenses.
- Struggling are the group most likely to have taken prescription medication and seen a medical professional to improve their mental health. They are less likely
- than others to have spent time outdoors, engaged in hobbies, exercised and eaten a balanced diet to improve either their mental or physical health.
 - To feel more in control of their financial situation, Struggling are more likely than other groups to target job and education advancement, finding affordable food/goods, housing, transportation options, improving their credit rating and reducing student loans.





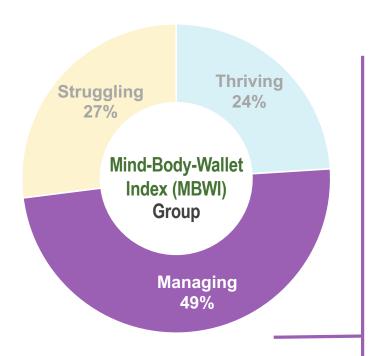
Four in 10 Managing Have Done Worse in at Least One Well-being Area in the Past Year; Few Have Done Worse in all Three Areas







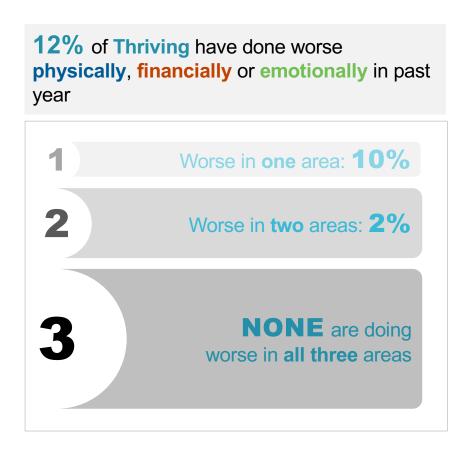
Just Over Half Of The Managing are Doing Well on Their Overall Life Goals; They are Doing Best in the Areas of Home, Family Health/Well-being, and Mental Health

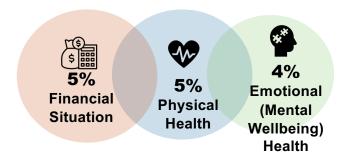


- The Managing feel more in control than out of control overall but **tend to feel only "somewhat" in control** (vs. "very") of their financial situation, physical health, and emotional/mental health.
- Health and well being of family is the top contributor to happiness followed by personal relationships, and physical health/wellness.
- Top three areas for spending time and energy: physical health/wellness, health/well being of family, and financial security.
- Financial security is the biggest concern, followed by physical health, then family health. Around half have faced one or more financial or health challenges in the past year, most commonly a health challenge or reduction in savings
- The Managing are more likely than others to have taken an action to improve their physical health and more likely than Struggling to take prescription medication for their physical health.
 - The Managing are more likely than other groups to feel that increasing savings and less likely to say that finding high quality affordable healthcare will help them feel more in control of their financial situation.



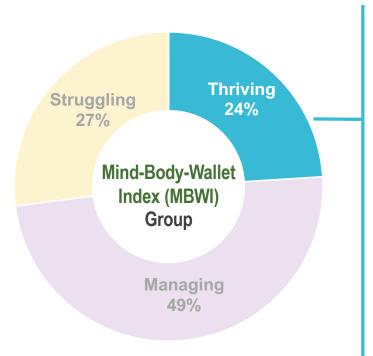
Only one in 10 Thriving Have Done Worse in Any of the Well-being Areas in the Past Year and Few have Done Worse in More than One







The Thriving are Most Likely to Feel in Control of Their Financial Situation, Physical Health, and Emotional/Mental Health





- Health and well-being of family is the top contributor to happiness followed by personal relationships and physical health/wellness.
- Top three areas for spending time and energy: physical health/wellness, health/well being of family, and financial security.
- Family well-being is the biggest concern, followed by physical health, and financial security
 - Thriving are more likely than others to have improved their mental health through a **balanced diet**, **and homeopathic remedies**. They are more likely to have engaged in **hobbies** to improve physical health.
- They are more likely than other groups to have attended support groups and classes to improve both physical and mental health.
 - They are more likely to feel **learning more about investing** would increase control of their financial situation, while being less likely to consider **increasing savings**, **affordable housing or debt barriers** to financial control.





Top Actions Taken to Improve Physical, Mental and Financial Health

Most know what actions to take to improve the different aspects of health, but the powerful interplay between physical, mental and financial health can pose challenges. For example: Increasing savings is a challenge when one cannot work due to a disability, spending time outdoors is hard to do when one works 50 hours a week indoors, and eating a healthy diet is expensive.



- 1. Exercised
- 2. Healthy diet
- 3. Spent time outside and in nature



Top Actions Taken to Improve Mental Health

- 1. Spent time outside and in nature
- 2. Engaged in hobbies
- 3. Engaged in social activity with others



- 1. Increasing savings
- 2. Improving credit rating
- 3. Advancing or improving job or career





Mind-Body-Wallet Groups Differ in the Actions They Take to Improve their Emotional/Mental Health

Similarities in Actions Taken to Improve Mental Health **Across All Three Groups**

For all three groups the **top actions taken** are:

- 1. Spent time outside and in nature
- 2. Engaged in hobbies
- 3. Engaged in **social activity** with others

There is **no significant difference** in the likelihood to have taken the following actions by group:

- Engaged meditation, relaxation or prayer
- Engaged in therapy
- Used online tools or wellness apps

Differences in the Actions the **Struggling**Take to Improve Mental Health

Strugglers are **more likely** than others to have:

- Taken prescription medication
- Seen a medical professional

Strugglers are **less likely** than others to have:

- Spent time outside in nature
- Engaged in hobbies
- Engaged in **social activity** with others
- Exercised
- Eaten a balanced diet

Differences in the Actions the **Thriving** Take to Improve Mental Health

Thriving are **more likely** than others to have:

- Eaten a balanced diet
- Taken homeopathic remedies
- Attended support groups or classes





Mind-Body-Wallet Groups Differ in the Actions They Take to Improve their Physical Health

Similarities in Actions Taken to Improve Physical Health **Across All Three Groups**

For all groups, the order of the actions taken is nearly identical except:

- Thriving: #1 Exercise, #2 Healthy Diet
- Managing: Exercise, Healthy Diet tied #1
- Struggling: #1 Healthy Diet, #2 Exercise

There is **no significant difference** in the likelihood to have taken the following actions by group:

- Saw a medical professional
- Engaged in meditation, relaxation or prayer
- Used online tools or wellness apps
- Took homeopathic remedies
- Engaged in therapy

Differences in the Actions the **Struggling** Take to Improve Physical Health

Struggling are less likely than others to have:

- Exercised
- Eaten a balanced diet
- Spent time outside in nature
- Engaged in hobbies
- Attended support groups or classes

Differences in the Actions the **Managing** Take to Improve Physical Health

- Managing are more likely than all others to have taken any action
- Managing are more likely than Struggling to have taken prescription medication

Differences in the Actions the **Thriving** Take to Improve Physical Health

Thriving are **more likely** than others to have:

- Engaged in hobbies
- Attended support groups or classes

Thriving are more likely than Struggling to have engaged in social activity with others





Mind-Body-Wallet Groups Differ in What Would Make Them Feel More In Control of Their Financial Situation

Similarities in Actions Making **All Three Groups** Feel More In Control of their Financial Situation

For all groups, the **top factor is increasing savings**.

There is no significant difference in the impact of developing a plan or sources of income for retirement.

Differences in What the **Struggling** Feel Would Make Them More In Control of Their Financial Situation

Struggling are more likely than others to say:

- Advancing or improving job or career
- Getting access to quality food/household items I can afford
- Improving credit rating
- Finding affordable housing
- Furthering my education
- Reducing or paying off my **student loans**
- Finding affordable transportation options

Struggling are **more likely** than Managing to say learning about **how to manage money**

Struggling are **less likely** than others to say learning about **investing**

Differences in What the **Managing** Feel Would Make Them More In Control of Their Financial Situation

- Managing are more likely than all others to say increasing my savings
- Managing are less likely than all others to say finding highquality, affordable healthcare

Differences in What the **Thriving** Feel Would Make Them More In Control of Their Financial Situation

Thriving are more likely than others to say:

 Learning more about investing

Thriving are less likely than others to say:

- Increasing my savings
- Finding good, affordable housing
- Reducing or paying off both student and nonstudent loan debt



Life Priorities Assessment Study Upcoming Reports



We're Excited to Dig Deeper into the Wealth of Data in this Study

Future reports will focus on:

- Financial Deep Dive
- · Public Health and Implications
- The Impact of Caregiving on Health, Wealth and Happiness
- Generational and Gender Insights

Contact us if there are any areas you're particularly interested in. We'd love to discuss!

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Christine LePottier: <u>clepottier@artemissg.com</u>



Methodology



Online survey



2,347

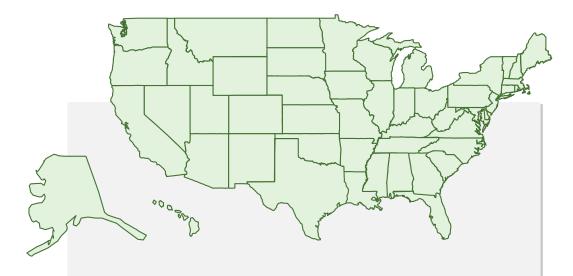
U.S. adults, age 18+



Conducted from June 12-21, 2024



Median interview length was approximately 15.5 minutes



Overall demographic targets set for age within gender, race and ethnicity, registered voter party and income to obtain a sample reflective of the U.S. adult population based on Census data.



Mind-Body-Wallet Index Group Demographic Profiles

GENDER			
Female	54%	54%	43%
Male	45%	46%	57%
Non-binary/Non-conforming	1%	<1%	0%
Age			
18-24	17%	10%	9%
25-34	20%	17%	16%
35-44	17%	15%	18%
45-54	18%	17%	12%
55-64	17%	17%	16%
65+	12%	23%	28%
Generation			
Gen-Z	20%	14%	14%
Millennial	32%	27%	29%
Gen X	26%	25%	20%
Boomer+	22%	34%	37%
RACE/ETHNICITY			
White/Caucasian	76%	79%	81%
Black/African American	19%	15%	14%
Hispanic/Latin	23%	16%	18%
Asian/Asian American	2%	3%	3%
American Indian or Alaska Native	3%	1%	1%
All others	5%	3%	2%

QUALIFIED DISABILITY (6 MO+ PHYSICAL/MENTAL/EMOTIONAL)

25% 14% 11%

Yes, Self Yes, Other Person in Household

MARITAL STATUS			
Married	26%	47%	60%
Living with partner	12%		8%
Single, never married	43%		
All others	19%		9%
CHILDREN IN HOUSEHOLD			
Under age 5	12%	9%	11%
Ages 5 to 11	5%	14%	20%
Ages 12 to 18	14%	17%	21%
Ages 19 or older	21%	33%	26%
No children living in household	53%	42%	41%
EDUCATION			
High School or Less	42%	27%	21%
Some College no Degree	37%	30%	23%
College Grad or Higher	21%	43%	55%
RESIDENCE TYPE			
Rural Area	18%	12%	12%
Small City or Town	23%	18%	14%
Suburb Near Large City		49%	48%
Large City	24%	21%	26%
REGION			
Northeast	19%	18%	16%
Midwest	18%	21%	20%
South	39%	40%	40%
West	23%	21%	23%

% Struggling % Managing % Thriving

HOUSEHOLD ASSETS			
Less than \$5,000	30%	12%	5%
\$5,000 to \$49,999	29%	26%	16%
\$50,000 to \$99,999	14%	16%	14%
\$100,000 to \$499,999	11%	24%	26%
\$500,000 or more	3%	14%	24%
Prefer not to say/Don't know	13%	7%	4%
HOUSEHOLD INCOME			
Less than \$25,000	29%	13%	8%
\$25,000 to \$49,999	28%	22%	12%
\$50,000 to \$99,999	29%	31%	27%
\$100,000 or more	13%	34%	52%
Prefer not to say/Don't know	1%	1%	<1%
PERSONAL PRIMARY HEALTH INSUR	RANCE		
Medicaid or Indian Health Service	33%	16%	13%
Medicare	21%	27%	35%
Employer or other private	36%	53%	52%
ACA (either subsidized or not)	6%	6%	7%
None or don't know	13%	5%	3%
EMPLOYMENT			
Employed full-time	37%	46%	54%
Employed part-time/season/gig	18%	17%	12%
Not employed	33%	16%	8%
Retired	13%	22%	26%



GENDER

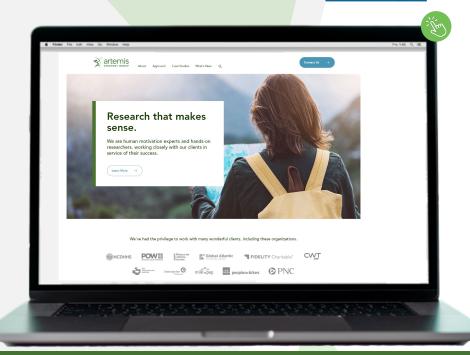
About Us

Artemis Strategy Group, LLC

is a communications strategy research firm specializing in brand positioning and policy issues. The women-owned firm provides communications research and consulting to a range of public and private sector clients.

Click the image (in presentation mode) to visit our website

www.Artemissg.com



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